Ecosystem Developer (w/m)

80-100% Bern
Reference number: 13407

At PostFinance you will shape the way that Switzerland manages money today and in the future. Together we offer our customers simple solutions and play a key role in determining the market’s technological development. To reach our goals, we nurture the spirit of a level playing field without hierarchies because we believe working in an agile environment is more efficient and fun.

How you can impress us
Together, we are building the future of mortgages. Backed by a major Swiss bank, valuuu enjoyed a successful launch in Switzerland, and we are now growing our company at high speed. Join us in becoming the financial platform for Switzerland, and help us to give our customers what they really want: more time for the beautiful things in life. Together with the expanding Growth & Business Development team, you will widen, manage and improve our business partnerships with B2B clients.

How you can make a difference:
– You actively look for, negotiate and close smart and sustainable business partnerships with B2B clients and manage the client pipeline
– You work closely with the Marketing, Sales & Product teams to improve our products and services according to client needs
– You attend industry fairs and are the face to the customer
– You bring in your own ideas and strive for constant improvement
– You communicate and present ideas and improvements across the company and work closely with the management team

What you can contribute:
– You are a Bachelor’s or Master’s degree student or a recent graduate, preferably in Business Studies or any other related field
– With your excellent communication, presentation and relationship-building skills, it is easy for you to build lasting (client) relationships
– Very strong analytical and critical thinking skills and your ability to take ownership help you to drive both operational tasks and more strategic decisions
– As a data freak, you have a clear understanding of data, analyses, metrics and statistics
– Your start-up mindset helps you to think creatively and in a results-driven manner; previous start-up experience is a plus
– With your excellent communication skills, you find it easy to communicate not only in German but also in English

Interested?
So, what do you think? Does this sound like you? Apply now!

www.postfinance.ch/jobs